



February 2018

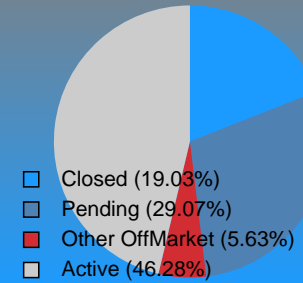
Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types



MONTHLY INVENTORY ANALYSIS

| Compared Metrics | February | | |
|--|----------|---------|---------|
| | 2017 | 2018 | +/-% |
| Closed Listings | 843 | 902 | 7.00% |
| Pending Listings | 1,391 | 1,378 | -0.93% |
| New Listings | 1,744 | 1,592 | -8.72% |
| Average List Price | 269,421 | 271,232 | 0.67% |
| Average Sale Price | 266,633 | 269,548 | 1.09% |
| Average Percent of List Price to Selling Price | 98.98% | 99.45% | 0.47% |
| Average Days on Market to Sale | 53.95 | 44.47 | -17.57% |
| End of Month Inventory | 2,791 | 2,194 | -21.39% |
| Months Supply of Inventory | 2.20 | 1.60 | -27.22% |

MARKET ACTIVITY



Absorption: Last 12 months, an Average of **1,372** Sales/Month
Active Inventory as of February 29, 2018 = **2,194**

Analysis Wrap-Up

Months Supply of Inventory (MSI) Decreases

The total housing inventory at the end of February 2018 decreased **21.39%** to 2,194 existing homes available for sale. Over the last 12 months this area has had an average of 1,372 closed sales per month. This represents an unsold inventory index of **1.60** MSI for this period.

Average Sale Price Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Average Price this month. Prices went up **1.09%** in February 2018 to \$269,548 versus the previous year at \$266,633.

Average Days on Market Shortens

The average number of **44.47** days that homes spent on the market before selling decreased by 9.48 days or **17.57%** in February 2018 compared to last year's same month at **53.95** DOM.

Sales Success for February 2018 is Positive

Overall, with Average Prices going up and Days on Market decreasing, the Listed versus Closed Ratio finished strong this month.

There were 1,592 New Listings in February 2018, down **8.72%** from last year at 1,744. Furthermore, there were 902 Closed Listings this month versus last year at 843, a **7.00%** increase.

Closed versus Listed trends yielded a **56.7%** ratio, up from previous year's, February 2017, at **48.3%**, a **17.21%** upswing. This will certainly create pressure on a decreasing Month's Supply of Inventory (MSI) in the months to come.

What's in this Issue

| | |
|--|----|
| Closed Listings | 1 |
| Pending Listings | 2 |
| New Listings | 3 |
| Inventory | 4 |
| Months Supply of Inventory | 5 |
| Average Days on Market to Sale | 6 |
| Average List Price at Closing | 7 |
| Average Sale Price at Closing | 8 |
| Average Percent of List Price to Selling Price | 9 |
| Market Summary | 10 |

Real Estate is Local

Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®



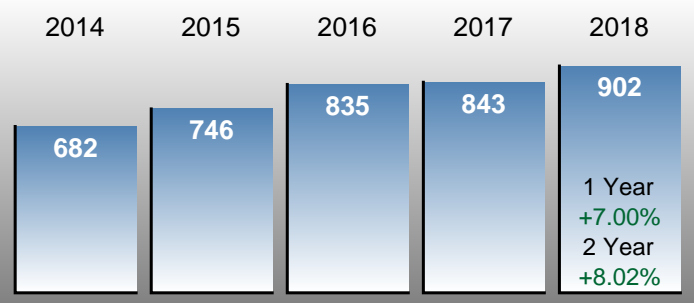
February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types

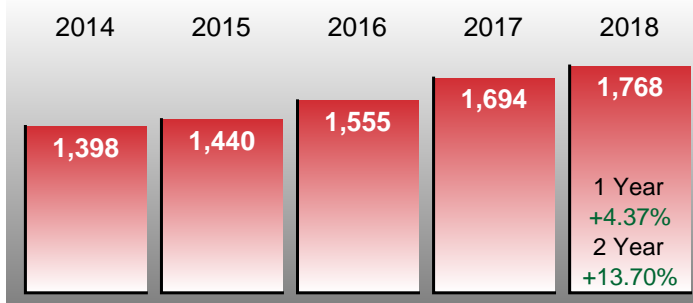


CLOSED LISTINGS

FEBRUARY



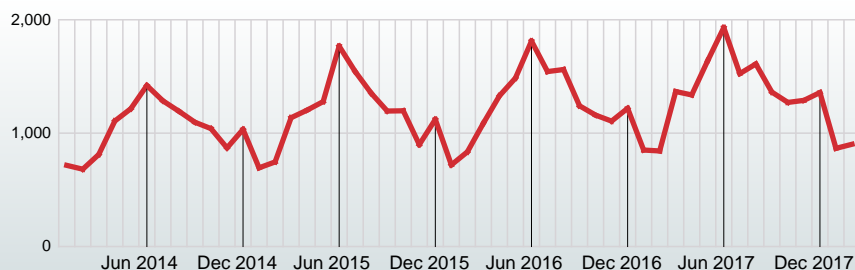
YEAR TO DATE (YTD)



5 YEAR MARKET ACTIVITY TRENDS

5yr FEB AVG = 802

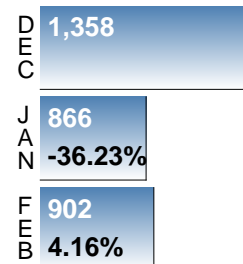
3 MONTHS



High
Jun 2017 = 1,931

Low
Feb 2014 = 682

Closed Listings this month at **902**, above the 5 yr FEB average of **802**



CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Closed Listings by Price Range | | % | AVDOM | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|--|--------------------|-------------|-------------|------------------|------------------|------------------|------------------|
| \$125,000 and less | 91 | 10.09% | 48.6 | 35 | 42 | 13 | 1 |
| \$125,001 - \$150,000 | 62 | 6.87% | 39.2 | 17 | 38 | 7 | 0 |
| \$150,001 - \$200,000 | 157 | 17.41% | 37.0 | 19 | 108 | 27 | 3 |
| \$200,001 - \$275,000 | 245 | 27.16% | 41.3 | 16 | 128 | 88 | 13 |
| \$275,001 - \$325,000 | 114 | 12.64% | 41.8 | 6 | 38 | 55 | 15 |
| \$325,001 - \$425,000 | 129 | 14.30% | 45.3 | 3 | 46 | 51 | 29 |
| \$425,001 and up | 104 | 11.53% | 64.6 | 2 | 25 | 38 | 39 |
| Total Closed Units | 902 | | | 98 | 425 | 279 | 100 |
| Total Closed Volume | 243,132,134 | 100% | 44.5 | 16.14M | 98.45M | 84.09M | 44.45M |
| Average Closed Price | \$269,548 | | | \$164,677 | \$231,645 | \$301,400 | \$444,540 |

Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®



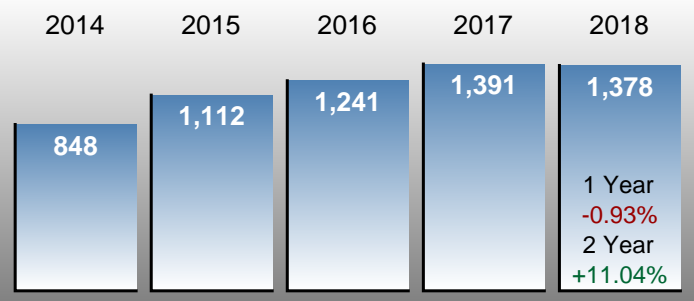
February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types

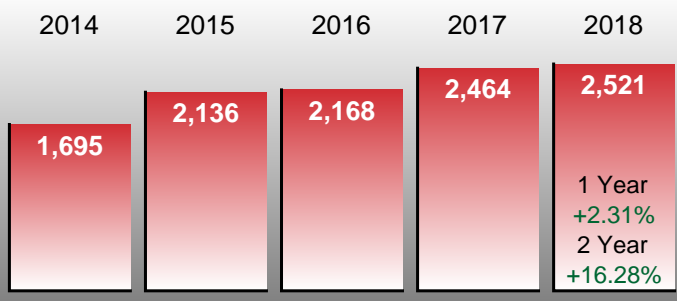


PENDING LISTINGS

FEBRUARY



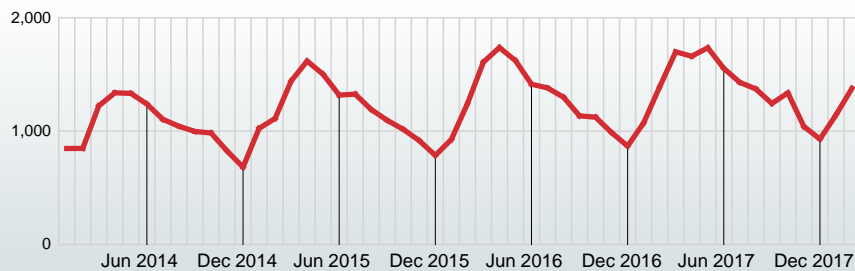
YEAR TO DATE (YTD)



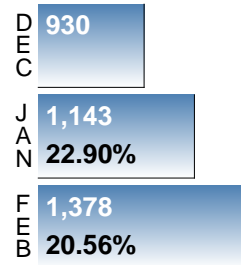
5 YEAR MARKET ACTIVITY TRENDS

5yr FEB AVG = 1,194

3 MONTHS



High
Apr 2016 = 1,737
Low
Dec 2014 = 682
Pending Listings
this month at **1,378**,
above the 5 yr FEB
average of **1,194**



PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Pending Listings by Price Range | | % | AVDOM | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|--------------------|-------------|-------------|------------------|------------------|------------------|------------------|
| \$125,000 and less | 115 | 8.35% | 47.1 | 32 | 69 | 14 | 0 |
| \$125,001 - \$175,000 | 187 | 13.57% | 35.3 | 36 | 124 | 26 | 1 |
| \$175,001 - \$200,000 | 126 | 9.14% | 28.4 | 15 | 84 | 24 | 3 |
| \$200,001 - \$300,000 | 432 | 31.35% | 36.6 | 38 | 205 | 173 | 16 |
| \$300,001 - \$350,000 | 155 | 11.25% | 33.5 | 7 | 75 | 62 | 11 |
| \$350,001 - \$475,000 | 222 | 16.11% | 41.2 | 7 | 58 | 95 | 62 |
| \$475,001 and up | 141 | 10.23% | 65.1 | 2 | 22 | 56 | 61 |
| Total Pending Units | 1,378 | | | 137 | 637 | 450 | 154 |
| Total Pending Volume | 401,593,581 | 100% | 45.1 | 26.72M | 151.99M | 146.55M | 76.33M |
| Average Listing Price | \$211,300 | | | \$195,053 | \$238,608 | \$325,661 | \$495,655 |

Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®



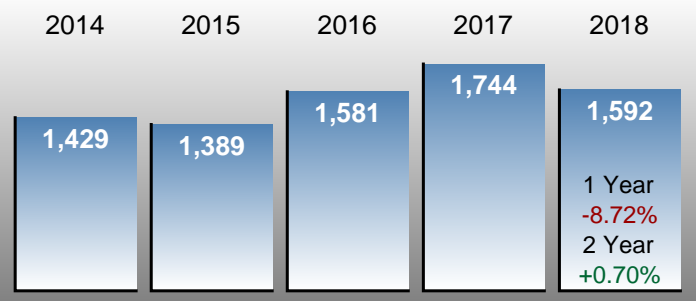
February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types

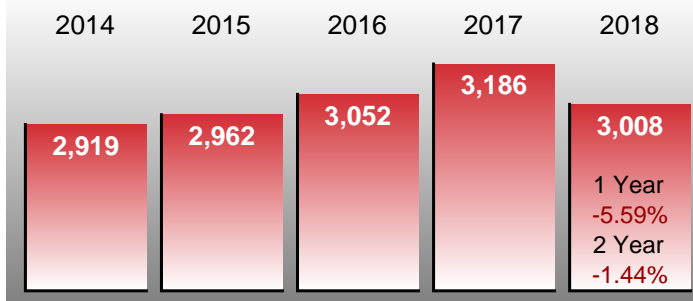


NEW LISTINGS

FEBRUARY



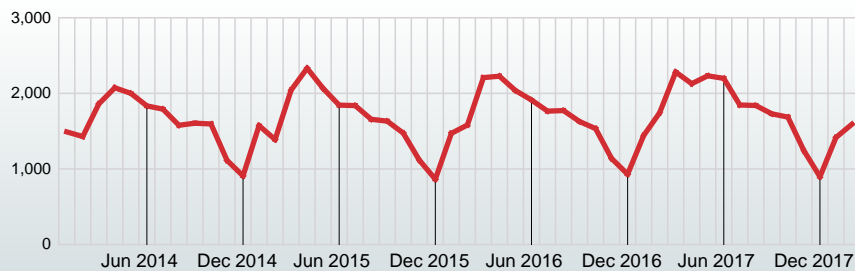
YEAR TO DATE (YTD)



5 YEAR MARKET ACTIVITY TRENDS

5yr FEB AVG = 1,547

3 MONTHS



High
Apr 2015 = 2,332
Low
Dec 2015 = 864
New Listings
this month at **1,592**,
above the 5 yr FEB
average of **1,547**

| | |
|-------|--------|
| D E C | 897 |
| J A N | 1,416 |
| F E B | 1,592 |
| | 57.86% |
| | 12.43% |

NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of New Listings by Price Range | | % | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|--------------------|-------------|------------------|------------------|------------------|------------------|
| \$125,000 and less | 93 | 5.84% | 26 | 57 | 10 | 0 |
| \$125,001 - \$175,000 | 177 | 11.12% | 48 | 98 | 29 | 2 |
| \$175,001 - \$225,000 | 244 | 15.33% | 26 | 161 | 53 | 4 |
| \$225,001 - \$325,000 | 454 | 28.52% | 32 | 205 | 191 | 26 |
| \$325,001 - \$400,000 | 252 | 15.83% | 12 | 85 | 112 | 43 |
| \$400,001 - \$525,000 | 202 | 12.69% | 6 | 46 | 83 | 67 |
| \$525,001 and up | 170 | 10.68% | 1 | 18 | 66 | 85 |
| Total New Listed Units | 1,592 | | 151 | 670 | 544 | 227 |
| Total New Listed Volume | 525,163,833 | 100% | 30.54M | 172.32M | 198.57M | 123.74M |
| Average New Listed Listing Price | \$213,583 | | \$202,245 | \$257,188 | \$365,021 | \$545,099 |

Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®



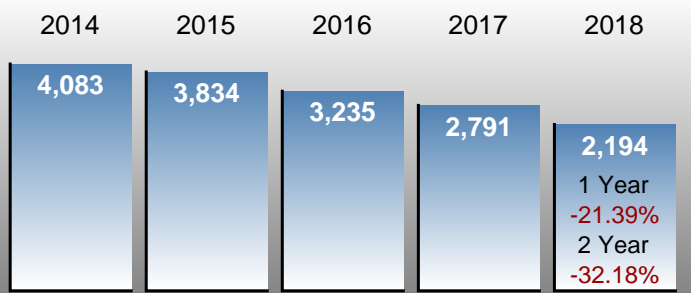
February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types

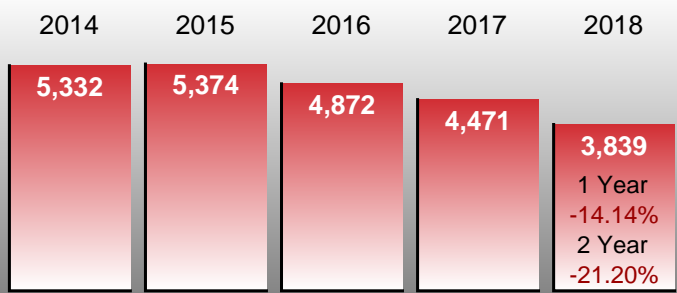


ACTIVE INVENTORY

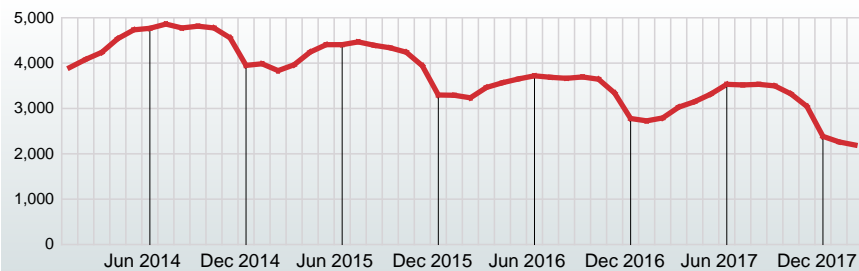
END OF FEBRUARY



ACTIVE DURING FEBRUARY



5 YEAR MARKET ACTIVITY TRENDS



5yr FEB AVG = 3,227

3 MONTHS

High
Jul 2014 = 4,861
Low
Feb 2018 = 2,194
Inventory
this month at **2,194**,
below the 5 yr FEB
average of **3,227**

| | |
|-----|-------|
| DEC | 2,385 |
| JAN | 2,263 |
| FEB | 2,194 |

-5.12% (JAN vs FEB)
-3.05% (FEB vs FEB)

INVENTORY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Inventory by Price Range | | % | AVDOM | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|--------------------|-------------|------------|------------------|------------------|------------------|------------------|
| \$150,000 and less | 182 | 8.30% | 0.0 | 64 | 102 | 16 | 0 |
| \$150,001 - \$225,000 | 312 | 14.22% | 0.0 | 42 | 204 | 61 | 5 |
| \$225,001 - \$275,000 | 255 | 11.62% | 0.0 | 26 | 121 | 97 | 11 |
| \$275,001 - \$375,000 | 541 | 24.66% | 0.0 | 39 | 171 | 257 | 74 |
| \$375,001 - \$475,000 | 349 | 15.91% | 0.0 | 9 | 89 | 156 | 95 |
| \$475,001 - \$625,000 | 314 | 14.31% | 0.0 | 4 | 52 | 137 | 121 |
| \$625,001 and up | 241 | 10.98% | 0.0 | 1 | 16 | 88 | 136 |
| Total Active Inventory by Units | 2,194 | | | 185 | 755 | 812 | 442 |
| Total Active Inventory by Volume | 856,976,855 | 100% | 0.0 | 39.43M | 214.14M | 342.74M | 260.67M |
| Average Active Inventory Listing Price | \$390,600 | | | \$213,108 | \$283,630 | \$422,096 | \$589,749 |

Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®



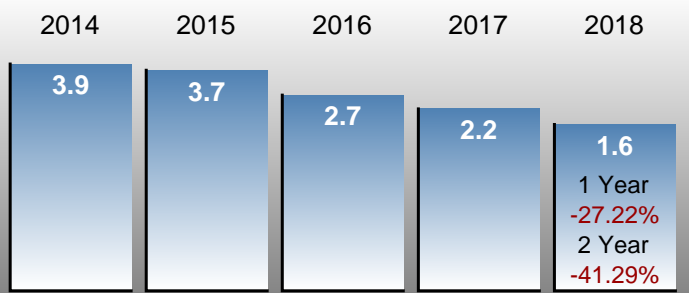
February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types



MONTHS SUPPLY of INVENTORY (MSI)

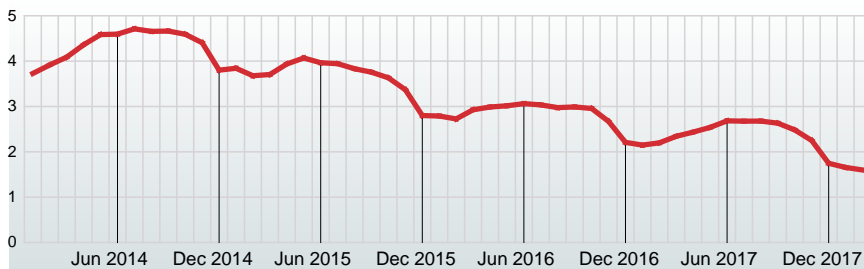
MSI FOR FEBRUARY



INDICATORS FOR FEBRUARY 2018

| Inventory | Closed | Absorption | MSI | MSI % |
|-------------------------------|-----------------------|---|----------------------------|------------------------------------|
| 2,194 | 16,458 | 1,372 | 1.6 | 62.511% |
| End of Month Active Inventory | Closed Last 12 Months | Average Closed per Month over 12 Months | Months Supply of Inventory | Percent Months Supply of Inventory |

5 YEAR MARKET ACTIVITY TRENDS



5yr FEB AVG = 2.8

3 MONTHS

High
Jul 2014 = 4.7

Low
Feb 2018 = 1.6

Months Supply this month at 1.6, below the 5 yr FEB average of 2.8

DEC 1.7

JAN 1.7
-5.20%

FEB 1.6
-3.40%

MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Active Inventory by Price Range and MSI | | % | MSI | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|-------|--------|-----|----------|--------|--------|---------|
| \$150,000 and less | 182 | 8.30% | 0.9 | 1.1 | 0.8 | 0.7 | 0.0 |
| \$150,001 - \$225,000 | 312 | 14.22% | 0.8 | 1.1 | 0.8 | 0.7 | 0.8 |
| \$225,001 - \$275,000 | 255 | 11.62% | 1.1 | 1.8 | 1.1 | 1.0 | 1.1 |
| \$275,001 - \$375,000 | 541 | 24.66% | 1.9 | 3.7 | 1.8 | 1.7 | 2.1 |
| \$375,001 - \$475,000 | 349 | 15.91% | 2.5 | 2.4 | 2.9 | 2.5 | 2.2 |
| \$475,001 - \$625,000 | 314 | 14.31% | 3.8 | 3.7 | 3.7 | 4.4 | 3.4 |
| \$625,001 and up | 241 | 10.98% | 4.9 | 12.0 | 2.7 | 5.4 | 5.0 |
| Market Supply of Inventory (MSI) | 1.6 | 100% | 1.6 | 1.4 | 1.2 | 1.8 | 2.8 |
| Total Active Inventory by Units | 2,194 | | | 185 | 755 | 812 | 442 |

Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

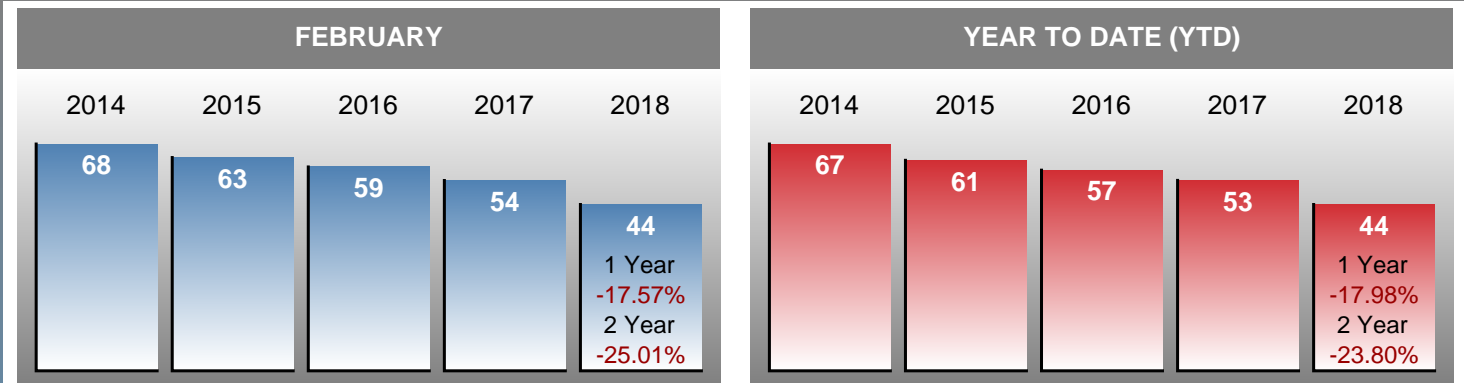


February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types



AVERAGE DAYS ON MARKET TO SALE



AVERAGE DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average Days on Market to Sale by Price Range | | % | AVDOM | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|---|-------------|--------|-------|----------|--------|--------|---------|
| \$125,000 and less | 91 | 10.09% | 48.6 | 45.2 | 51.6 | 51.1 | 10.0 |
| \$125,001 - \$150,000 | 62 | 6.87% | 39.2 | 22.8 | 50.2 | 19.0 | 0.0 |
| \$150,001 - \$200,000 | 157 | 17.41% | 37.0 | 28.1 | 39.5 | 35.3 | 19.3 |
| \$200,001 - \$275,000 | 245 | 27.16% | 41.3 | 26.6 | 41.0 | 43.5 | 47.6 |
| \$275,001 - \$325,000 | 114 | 12.64% | 41.8 | 115.8 | 32.9 | 43.1 | 30.4 |
| \$325,001 - \$425,000 | 129 | 14.30% | 45.3 | 21.7 | 30.3 | 54.8 | 54.7 |
| \$425,001 and up | 104 | 11.53% | 64.6 | 48.5 | 37.3 | 81.3 | 66.7 |
| Average Closed DOM | 44.5 | | | 38.6 | 40.4 | 49.6 | 53.3 |
| Total Closed Units | 902 | 100% | 44.5 | 98 | 425 | 279 | 100 |
| Total Closed Volume | 243,132,134 | | | 16.14M | 98.45M | 84.09M | 44.45M |

Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

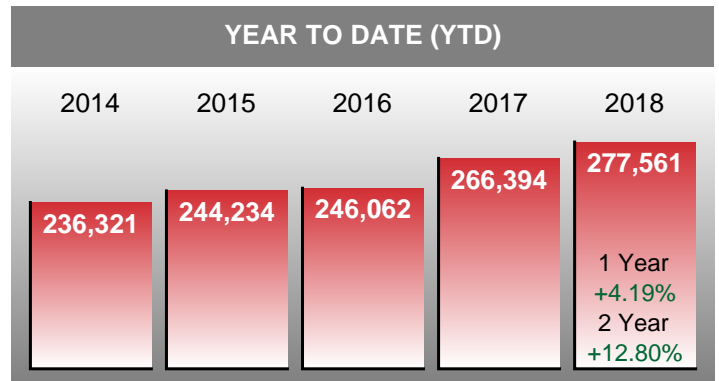
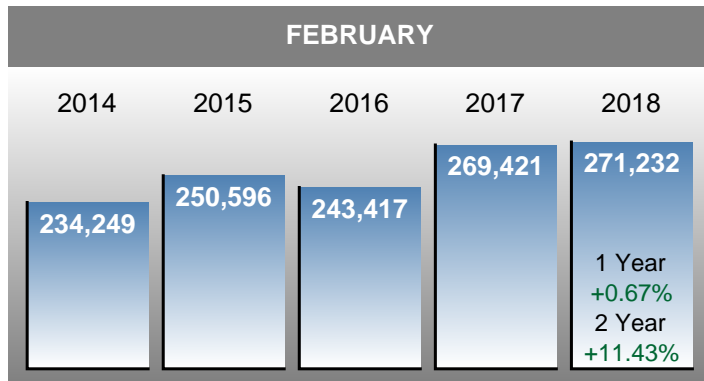


February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types



AVERAGE LIST PRICE AT CLOSING



5yr FEB AVG = 253,783 **3 MONTHS**

| | |
|--|-----------------------|
| High Jul 2017 = 299,598 | DEC 293,618 |
| Low Feb 2014 = 234,249 | JAN 284,153 |
| <i>Average List Price</i> this month at 271,232 , above the 5 yr FEB average of 253,783 | FEB 271,232 |
| | -3.22% |
| | -4.55% |

AVERAGE LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average List Price at Closing by Price Range | | % | AVLPrice | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|--|-----|--------|-------------|----------|---------|---------|---------|
| \$125,000 and less | 88 | 9.76% | 87,999 | 84,376 | 90,864 | 105,338 | 129,950 |
| \$125,001 - \$150,000 | 67 | 7.43% | 140,030 | 143,068 | 141,006 | 142,621 | 0 |
| \$150,001 - \$200,000 | 158 | 17.52% | 180,664 | 178,405 | 178,501 | 179,998 | 200,300 |
| \$200,001 - \$275,000 | 238 | 26.39% | 238,105 | 230,752 | 235,135 | 242,537 | 246,904 |
| \$275,001 - \$325,000 | 126 | 13.97% | 301,035 | 301,742 | 299,685 | 301,000 | 301,693 |
| \$325,001 - \$425,000 | 130 | 14.41% | 371,878 | 375,418 | 360,630 | 366,652 | 376,979 |
| \$425,001 and up | 95 | 10.53% | 589,863 | 483,365 | 499,681 | 543,032 | 651,366 |
| Average List Price | | | 271,232 | 167,046 | 232,986 | 302,725 | 448,016 |
| Total Closed Units | | 100% | 271,232 | 98 | 425 | 279 | 100 |
| Total Closed Volume | | | 244,651,354 | 16.37M | 99.02M | 84.46M | 44.80M |

Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

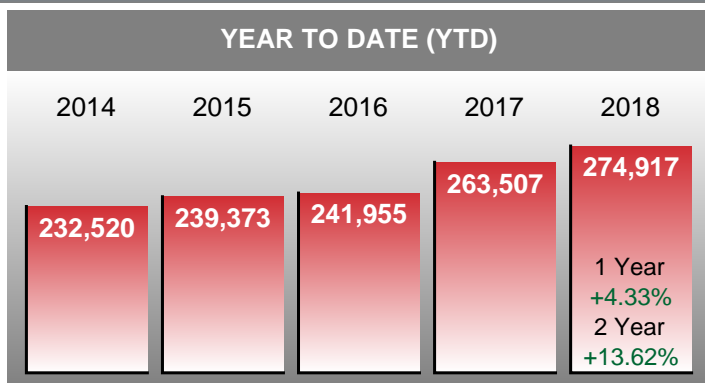
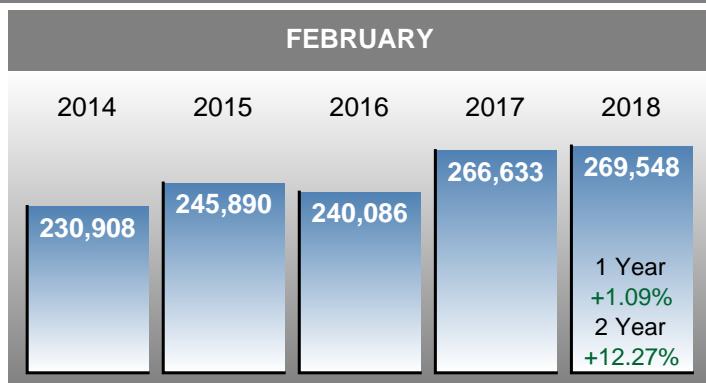


February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types



AVERAGE SOLD PRICE AT CLOSING



5yr FEB AVG = 250,613 **3 MONTHS**

High
Jul 2017 = 298,470

Low
Feb 2014 = 230,908

Average Sold Price this month at **269,548**, above the 5 yr FEB average of **250,613**

| | |
|-----|-------------------|
| DEC | 292,149 |
| JAN | 280,510 -3.98% |
| FEB | 269,548 -3.91% |

AVERAGE SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Average Sold Price at Closing by Price Range | | % | AV Sale | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|--|-----|--------|-------------|----------|---------|---------|---------|
| \$125,000 and less | 91 | 10.09% | 86,366 | 81,739 | 85,964 | 97,538 | 120,000 |
| \$125,001 - \$150,000 | 62 | 6.87% | 137,657 | 139,729 | 136,906 | 136,701 | 0 |
| \$150,001 - \$200,000 | 157 | 17.41% | 178,145 | 176,197 | 177,608 | 180,546 | 188,175 |
| \$200,001 - \$275,000 | 245 | 27.16% | 235,975 | 230,196 | 233,271 | 239,570 | 245,381 |
| \$275,001 - \$325,000 | 114 | 12.64% | 298,226 | 297,805 | 298,918 | 297,527 | 299,206 |
| \$325,001 - \$425,000 | 129 | 14.30% | 367,562 | 375,415 | 363,496 | 366,993 | 374,199 |
| \$425,001 and up | 104 | 11.53% | 572,521 | 479,074 | 500,656 | 548,106 | 647,170 |
| Average Sold Price | | | 269,548 | 164,677 | 231,645 | 301,400 | 444,540 |
| Total Closed Units | | 100% | 269,548 | 98 | 425 | 279 | 100 |
| Total Closed Volume | | | 243,132,134 | 16.14M | 98.45M | 84.09M | 44.45M |

Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

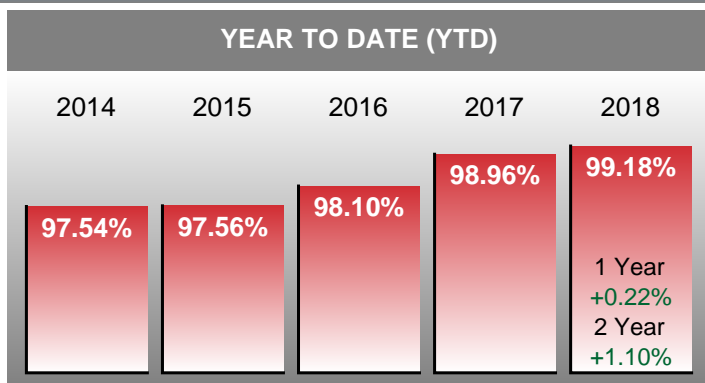
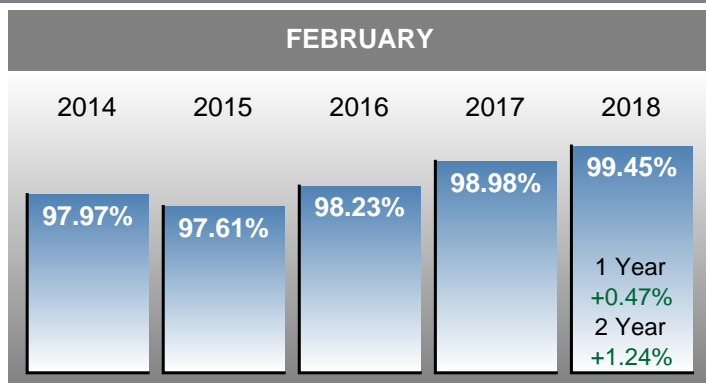


February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types



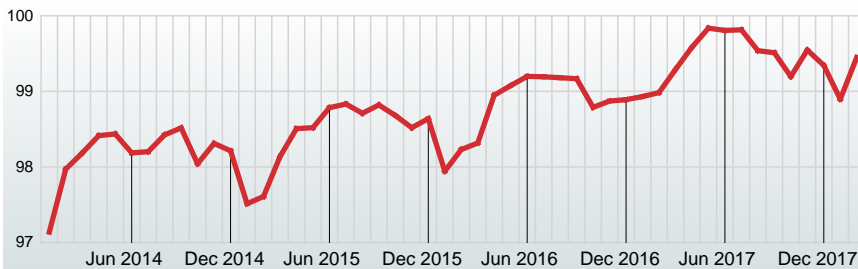
AVERAGE PERCENT OF SELLING PRICE TO LISTING PRICE



5 YEAR MARKET ACTIVITY TRENDS

5yr FEB AVG = 98.45%

3 MONTHS



High
May 2017 = 99.84%

Low
Jan 2014 = 97.14%

Average Sold/List Ratio this month at **99.45%**, above the 5 yr FEB average of **98.45%**

DEC **99.34%**

JAN **-0.45%**

FEB **99.45%**
0.56%

AVERAGE SOLD/LIST RATIO OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Sold/List Ratio by Price Range | | % | AV S/L% | 1-2 Beds | 3 Beds | 4 Beds | 5+ Beds |
|--|------------|--------|-------------|----------|---------|---------|---------|
| \$125,000 and less | 91 | 10.09% | 97.60% | 101.33% | 95.64% | 94.32% | 92.34% |
| \$125,001 - \$150,000 | 62 | 6.87% | 97.41% | 98.20% | 97.32% | 95.94% | 0.00% |
| \$150,001 - \$200,000 | 157 | 17.41% | 100.00% | 98.85% | 100.06% | 101.23% | 94.43% |
| \$200,001 - \$275,000 | 245 | 27.16% | 99.16% | 99.84% | 99.28% | 98.83% | 99.44% |
| \$275,001 - \$325,000 | 114 | 12.64% | 99.26% | 98.79% | 99.84% | 98.90% | 99.31% |
| \$325,001 - \$425,000 | 129 | 14.30% | 100.37% | 100.31% | 101.03% | 100.29% | 99.46% |
| \$425,001 and up | 104 | 11.53% | 101.19% | 99.03% | 100.52% | 101.92% | 101.01% |
| Average Sold/List Ratio | | | 99.40% | 99.83% | 99.25% | 99.48% | 99.82% |
| Total Closed Units | | 100% | 99.40% | 98 | 425 | 279 | 100 |
| Total Closed Volume | | | 243,132,134 | 16.14M | 98.45M | 84.09M | 44.45M |

Ready to Buy or Sell Real Estate?

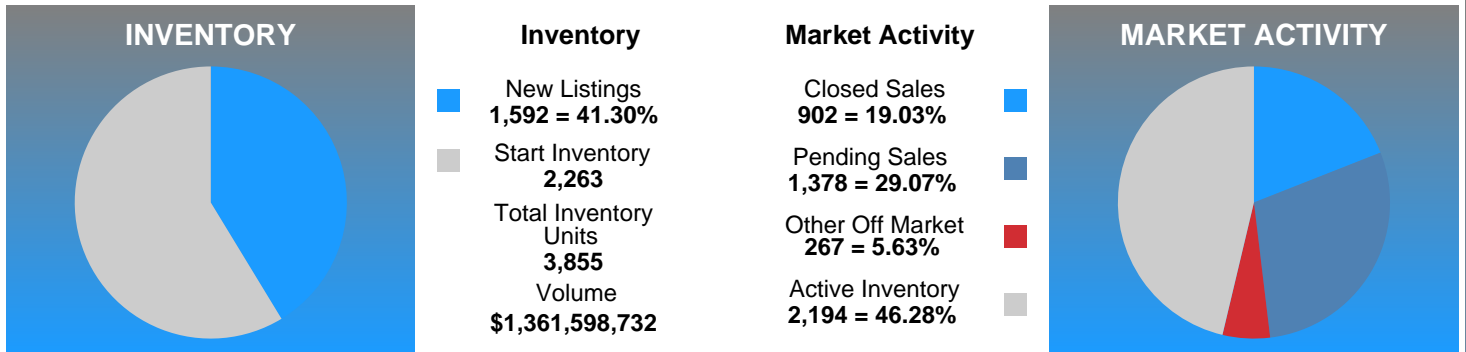
Contact an experienced REALTOR®

February 2018

Area Delimited by Richmond Metro - Consisting of Chesterfield, Hanover, Henrico, Richmond City - Single-Family, Condo/Town Property Types

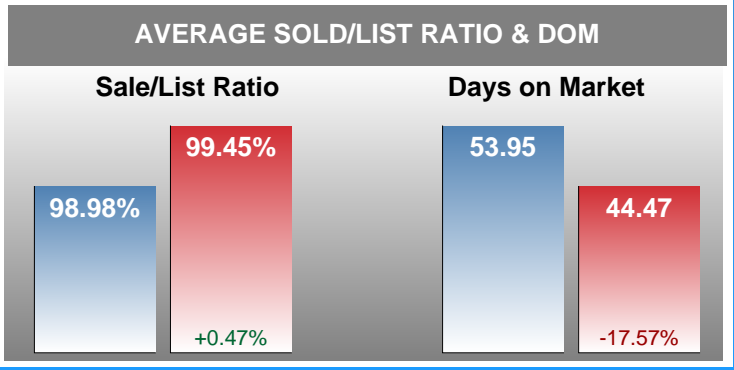
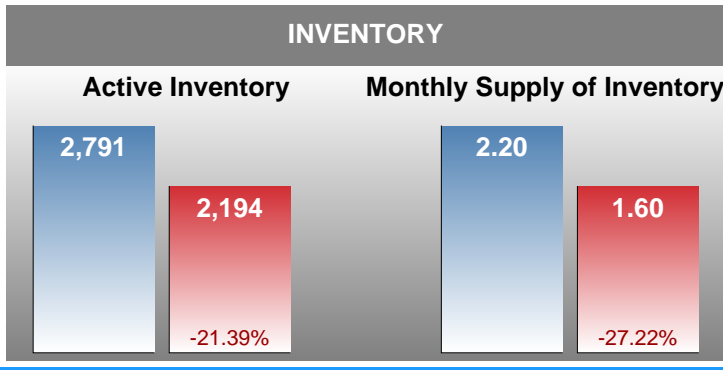
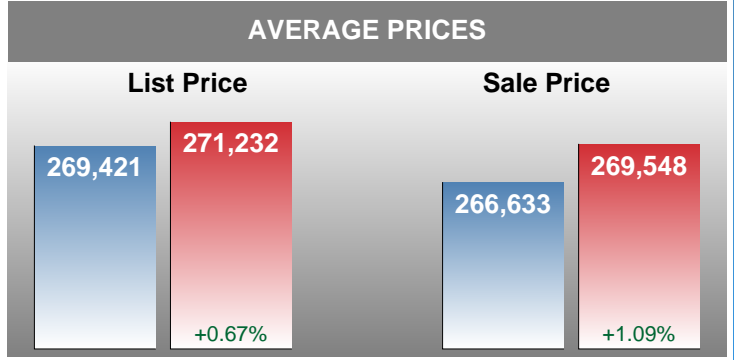
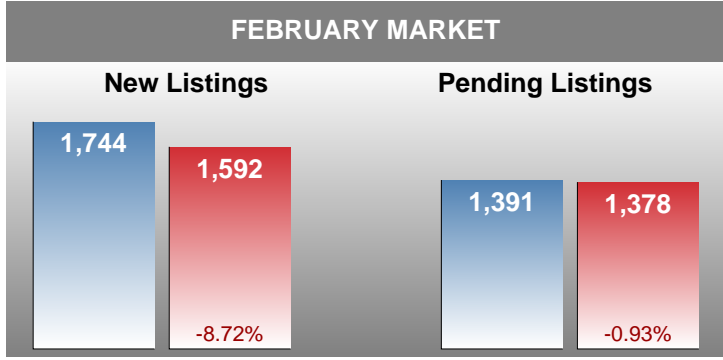


MARKET SUMMARY



| Compared Metrics | February | | | Year to Date | | |
|--|----------|---------|---------|--------------|---------|---------|
| | 2017 | 2018 | +/-% | 2017 | 2018 | +/-% |
| Closed Sales | 843 | 902 | 7.00% | 1,694 | 1,768 | 4.37% |
| Pending Sales | 1,391 | 1,378 | -0.93% | 2,464 | 2,521 | 2.31% |
| New Listings | 1,744 | 1,592 | -8.72% | 3,186 | 3,008 | -5.59% |
| Average List Price | 269,421 | 271,232 | 0.67% | 266,394 | 277,561 | 4.19% |
| Average Sale Price | 266,633 | 269,548 | 1.09% | 263,507 | 274,917 | 4.33% |
| Average Percent of Selling Price to List Price | 98.98% | 99.45% | 0.47% | 98.96% | 99.18% | 0.22% |
| Average Days on Market to Sale | 53.95 | 44.47 | -17.57% | 53.06 | 43.52 | -17.98% |
| Monthly Inventory | 2,791 | 2,194 | -21.39% | 2,791 | 2,194 | -21.39% |
| Months Supply of Inventory | 2.20 | 1.60 | -27.22% | 2.20 | 1.60 | -27.22% |

Absorption: Last 12 months, an Average of **1,372** Sales/Month **Inventory** on February 29, 2018 = **2,194** 2017 2018



Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®