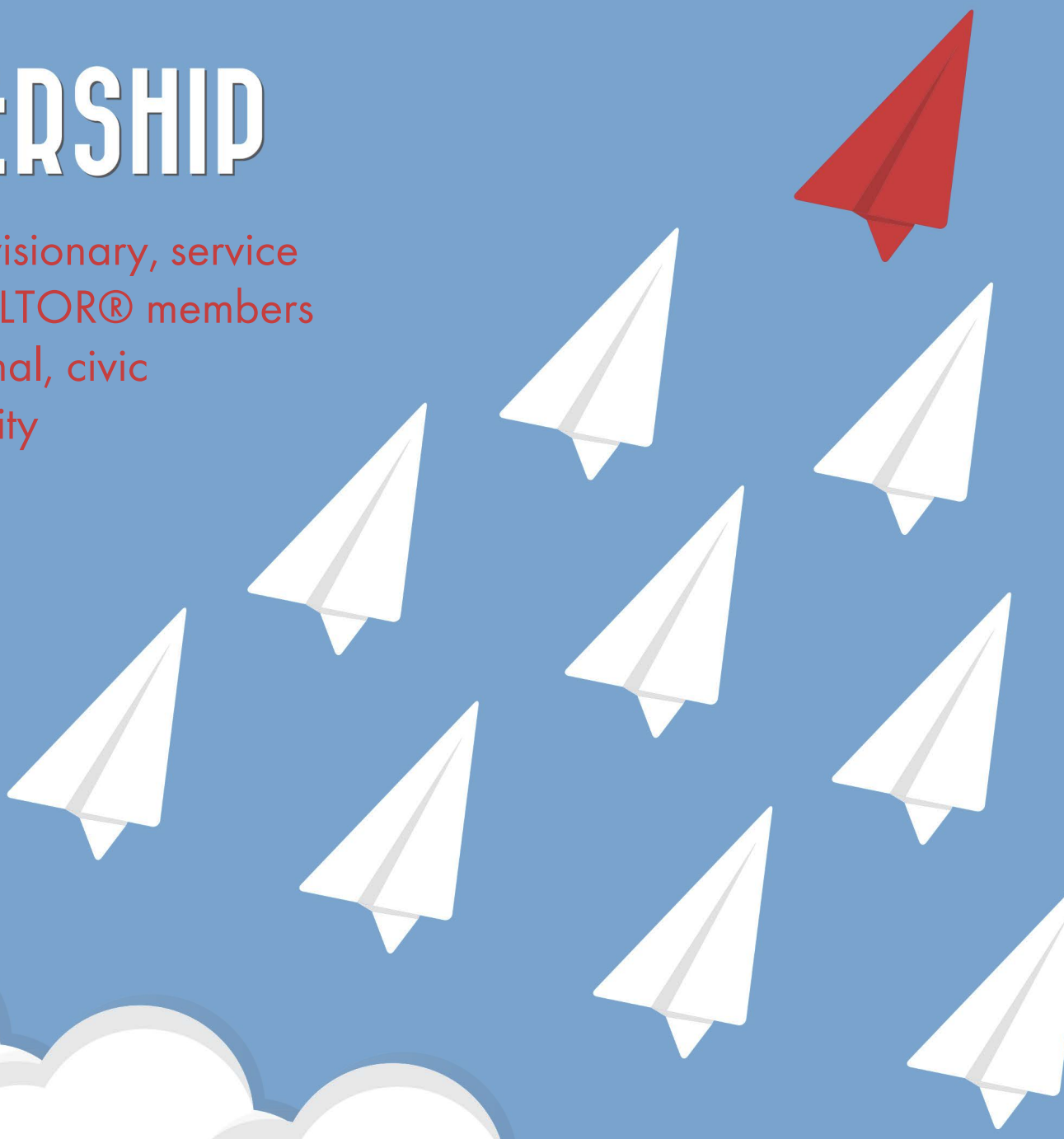
Richmond Association of REALTORS®
LEADERSHIP DEVELOPMENT ACADEMY

LEADERSHIP

Developing visionary, service oriented REALTOR® members for professional, civic and community leadership roles.



2019 Richmond Association of REALTORS®
Leadership Development Academy

John Quincy Adams wrote "If your actions inspire others to dream more, learn more, do more and become more, you are a leader." The Richmond Association of REALTORS® position of respect and influence in Central Virginia is due in large part to the quality and dedication of its volunteer leaders. Recognizing the importance of leadership excellence, RAR launched the Leadership Development Academy in 2009.

The Leadership Development Academy is a six month program designed to develop visionary, service oriented REALTOR® members for professional, civic and community leadership roles. The program, which runs from December of 2018 through May of 2019, exposes a diverse group of participants to a variety of topics through seminars, events and experiential learning sessions. Working with professional leadership coaches, participants identify and develop their personal and professional leadership styles and communications skills. The program offers an overview of the significance of community and civic involvement as well as insight into the REALTOR® organization and the role of volunteer leaders.

The Richmond Association of REALTORS® will begin accepting applications for the 2019 Leadership Development Academy from September 17 through October 19, 2018. All RAR REALTOR® members are eligible to apply for the program. The LDA application includes questions about professional career experience, civic involvement and leadership aspirations. Each Leadership Development Academy class is limited to 15 qualified participants chosen by the RAR Nominating Committee. Brokers are encouraged to nominate members of their firms who exhibit strong leadership potential. The participant fee is $395, which covers all registration fees, transportation and other expenses related to the program. The full program description and application is available on the RAR website, RARealtors.com.

If you have questions about the Leadership Development Academy, you may contact Peggy Lynch by email at plynch@RARealtors.com or by phone at 804.422.5000.

2019 Richmond Association of REALTORS®
Leadership Development Academy

Program Overview

Module 1
Wednesday, December 12, 2018
12PM - 4 PM – Orientation and Opening Program
5PM - 7PM – RAR Installation Ceremony and Introduction of LDA Participants

Module 2
Friday, January 11, 2019
12PM - 4PM – Leadership Coaching Session

Module 3
Wednesday, January 30, 2019
9AM - 12PM - Professional Standards Training
1PM - 4 PM – Leadership Training - Ethical Decision Making
Through lecture and interactive exercises, Attorney Bruce Aydt will lead a discussion a discussion of ethical decision making and the duties, responsibilities and challenges facing today's Association leaders.

Module 4
Friday, February 22, 2019
12PM - 4PM - Leadership Coaching Session

Module 5
Thursday, March 21, 2019
12PM - 4PM Leadership Coaching Session

Module 6
March 2019 – Date to be determined
Washington DC Bus Trip – Meeting with NAR lobbyist, Capitol Hill tour and luncheon

Module 7
April 2019
Group Civic Project - Date, time and location to be determined

Module 8
Friday, May 10, 2019
8 AM-5 PM - Leadercast Live 2019 – Leading Teams Simulcast

Leadership Development Academy 2019 Application

Name: Real Estate License #:

Home Address:

City: State: Zip:

E-Mail Address: Phone:

Firm Name:

Firm Address:

Position held within Firm:

- President
- Broker Owner
- Associate Broker
- Office Manager
- Salesperson
- Other

Number of years as an RAR Member:

Education: (Begin with highest level attained)

Institution	Location	Dates

Educational Programs and Courses Related to Real Estate Management, Leadership Training and Development (include company/franchise courses, real estate societies and councils)

Awards Earned and Designations Attained

Real Estate Work Experience: Attach additional pages if necessary to include all real estate experience. A current resume may be attached.

Present Company: Since (month/year)
Title:
Responsibilities:

Previous Work Experience: Attach additional pages if necessary to include all real estate experience. A current resume may be attached.

Organization/Firm: From: To:
Title:
Responsibilities:

Business/Professional Affiliations

Name of Group or organization | Period of Affiliation | Position Held

What do you consider your greatest career achievement to date?

Community Involvement (Please include community, civic, religious, political, social, athletic and other activities)

Name of Group or Organization | Period of Affiliation | Position Held

What do you consider your most important accomplishments as a volunteer? Why?

How much time each month do you commit to volunteer work?

What types of volunteer activities would you like to become involved with in the future?

List three reasons for wanting to participate in the Richmond Association of REALTORS® Leadership Development Academy.

1.

2.

3.

What specific skills/knowledge do you hope to gain from your participation in the Richmond Association of REALTORS® Leadership Development Academy?

Application must include a letter of recommendation from your current broker. ☐

Date: Applicant Signature:

Recommendation of Principal Broker

Date: Signature:

Designated REALTOR® (Broker)

Return completed application to:
Richmond Association of REALTORS®
email: plynch@RARealtors.com Fax: 804-522-5060
If you have any questions concerning the application or the RAR Leadership Academy please call Peggy Lynch 804.422.5006