Developing visionary, service - oriented REALTOR® members for professional, civic, and community leadership roles.

Richmond Association of REALTORS®
LEADERSHIP DEVELOPMENT ACADEMY

2020 Richmond Association of REALTORS®
Leadership Development Academy

John Quincy Adams wrote, "If your actions inspire others to dream more, learn more, do more and become more, you are a leader." The Richmond Association of REALTORS® position of respect and influence in Central Virginia is due in large part to the quality and dedication of its volunteer leaders. Recognizing the importance of leadership excellence, RAR launched the Leadership Development Academy in 2009.

The Leadership Development Academy is a six-month program designed to develop visionary, service-oriented REALTOR® members for professional, civic and community leadership roles. The program, which runs from December of 2019 through May of 2020, exposes a diverse group of participants to a variety of topics through seminars, events and experiential learning sessions. Working with professional leadership coaches, participants identify and develop their personal and professional leadership styles and communications skills. The program offers an overview of the significance of community and civic involvement as well as insight into the REALTOR® organization and the role of volunteer leaders.

The Richmond Association of REALTORS® will begin accepting applications for the 2020 Leadership Development Academy from September 30 through October 25, 2019. All RAR REALTOR® members are eligible to apply for the program. The LDA application includes questions about professional career experience, civic involvement and leadership aspirations. Each Leadership Development Academy class is limited to 18 qualified participants chosen by the RAR Nominating Committee. Brokers are encouraged to nominate members of their firms who exhibit strong leadership potential. The participant fee is $395, which covers all registration fees, transportation and other expenses related to the program. The full program description and application is available on the RAR website, RARealtors.com.

If you have questions about the Leadership Development Academy, you may contact Peggy Lynch at plynch@RARealtors.com or by phone at 804.422.5006.

2020 Richmond Association of REALTORS®
Leadership Development Academy

Program Overview

Module 1
Wednesday, December 11, 2019
2PM - 4 PM – Orientation and Opening Program *(at RAR offices)*
5PM - 7PM – RAR Installation Ceremony and Introduction of LDA Participants *(at the Jepson Alumni Center at the University of Richmond)*

Module 2
Friday, January 10, 2020
1PM - 5PM – Leadership Coaching Session: Getting to Know Yourself as a Leader *(at RAR offices)*

Module 3
Wednesday, February 5, 2020
9AM - 12PM - Professional Standards Training *(at RAR offices)* - **OPTIONAL**

Module 4
Friday, February 7, 2020
1PM - 5PM - Leadership Coaching Session: Influence and Leading through Change *(at RAR offices)*

Module 5
Monday, February 17, 2020
9AM - 1PM - Trust & Leadership | A Brene Brown Program *(at RAR offices)*

Module 6
Thursday, March 12, 2020
1PM - 5PM Leadership Coaching Session: Personal Presence & Storytelling *(at RAR offices)*

Module 7
March 2020 – Date TBD
Washington DC Bus Trip – Meeting with NAR lobbyist, Capitol Hill tour and luncheon

Module 8
April 2020 - Date TBD
Group Civic Project - Date, time and location to be determined

Module 9
Thursday, May 7, 2020
8:30AM - 4PM - Leadercast Live 2020 – Positive Disruption Simulcast *(at RAR offices)*

RICHMOND
ASSOCIATION OF REALTORS®

2020 Leadership Development Academy Application

Name _____ Firm Name _____

MLS ID Number _____ Real Estate License Number _____

Email Address _____ Mobile Phone Number _____

Years active in real estate _____ Number of years as an RAR member _____

Business Facebook Page _____

Business Instagram Handle _____

Other Business Social Media _____

Position(s) held within the firm:

- ☐ President
- ☐ Broker Owner
- ☐ Associate Broker
- ☐ Office Manager
- ☐ Salesperson
- ☐ Other (explain below)

_____

Education (begin with the highest level attained)
Please include name of institution, degrees earned, location and dates attended

Real Estate Management & Leadership Development Training
Please include all company/franchise courses, real estate societies, councils and any other educational program related to real estate management or leadership development

Awards Earned & Designations Attained

Business/Professional Affiliations
Include all organization names, dates of affiliation and any positions held

Real Estate Work Experience
Please attach any additional pages necessary to include all real estate experience. You may attach your current resume in lieu of completing this section.

Non-Real Estate Work Experience
Please attach any additional pages necessary to include all non-real estate work experience. You may attach your current resume in lieu of completing this section.

Community Involvement
Please include community, civic, religious, political, social, athletic and other activities including the name of the organizations, dates of affiliation and any positions held

What do you consider your greatest career achievement to date? Why?

What do you consider your most important accomplishments as a volunteer? Why?

How much time each month do you commit to volunteer work?

What types of volunteer activity would you like to become involved with in the future?

What specific skills or knowledge do you hope to gain from your participation in the Leadership Development Academy?

Why do you feel you would benefit from participating in the Leadership Development Academy?

☐ **All applications for the Leadership Development Academy must include a letter of recommendation from your current broker. Applications will not be considered without this attachment. Please confirm you have attached this letter by checking this box.**

By signing below, I certify that all information included in this application is true and correct.

_____ _____

Date Applicant Signature

_____ _____

Date Principal Broker Signature

Please send all completed applications to Programs@RARealtors.com. If you have any questions concerning this application or concerning the RAR Leadership Development Academy, please contact Peggy Lynch at plynch@RARealtors.com or 804.422.5006.