



Post-License Education

COMPLETE YOUR 30 HOURS WITH THE RAR REAL ESTATE SCHOOL

The Commonwealth of Virginia requires all active new salesperson licensees to complete a Board-approved 30-hour post-license education (PLE) curriculum **within one year** from the last day of the month in which the license was issued in order to remain on active status.

New salespersons may complete the nine courses (30 hours) at The Richmond Association of REALTORS®. We provide all the credits needed within the first year of licensure. The PLE curriculum consists of nine courses approved for a specific number of hours as follows:

Requirement	Hours	Class at RAR	✓
Contract Writing	6	Contract Workshop	
Current Industry Issues & Trends	2	Asking for a Friend: Best Practices for Today's Real Estate Market	
Escrow Requirements	3	Escrow Requirements & Earnest Money Deposits	
Ethics & Standards of Conduct	3	New Member Orientation Ethics	✓
Fair Housing	2	Fair Housing	
Real Estate Law & Board Regulations	6	Real Estate Law & Board Regulations	
Real Estate Related Finance	2	Finance Fundamentals	
Risk Management	3	Risk Management for Real Estate Professionals	
Virginia Agency Law	3	Virginia Agency	

All PLE classes are offered virtually via Zoom. For more information on virtual classes, visit RARealtors.com/zoom.

View the status of your credits at
dpor.virginia.gov/LicenseLookup

Register for classes in your Member Hub or on the calendar at RARealtors.com
RAR Real Estate School Policies are available at RARealtors.com.